



Estimate, quote, and collect payment **before** **you leave the jobsite.**

The estimating and quoting platform built for flooring and tile contractors. Your rates. Your branding. Your money in the bank the same day.



THE PROBLEM

You're leaving money on the table every week.

Most flooring and tile contractors still estimate in spreadsheets, quote in Word docs, and chase deposits over email. Every day between the site visit and the signed quote is a day the homeowner can get cold feet, shop around, or ghost you.

3-5 days

Average time from site visit to delivered quote

You drive home, pull up the spreadsheet, look up material prices, format the document, email it. Meanwhile the homeowner has called two more contractors.

35%

Quotes that never get a response

The longer a quote sits in someone's inbox, the less likely they are to open it. By day three, you're competing with inertia.

\$0

Collected at the kitchen table

You hand them a paper quote and say "let me know." No signature, no deposit, no commitment. Just hope.

2-3 hrs

Spent on every quote that goes nowhere

Measuring, pricing, formatting, emailing, following up. Multiply that by the ones who don't sign and it adds up fast.

THE PLATFORM

One system. Measure, price, quote, collect.

Quotsey replaces the patchwork of spreadsheets, Word templates, and email threads with a single platform that handles the entire path from measurement to deposit.



Estimate on-site from your tablet or phone

Enter measurements manually or import from a plan. Quotsey converts dimensions into priced line items using your rates, your materials, and your markup. Works on spotty cell service -- syncs when you're back online.



AI pricing trained on your actual jobs

Feed in your past quotes and invoices. Quotsey learns your pricing patterns -- which materials you use, what you charge for labor per square foot, how you handle waste factor and tearout. Every suggestion shows where the number came from so you can trust it or override it.



Branded quotes your customers will actually read

Professional quote documents with your logo, your colors, and clear line-item breakdowns. Delivered by email and text message with read tracking, so you know the moment they open it.



E-signature and deposit collection, right there

The homeowner reviews the quote on their phone, signs electronically, and pays the deposit by card or ACH. The money hits your bank account on Stripe's standard schedule. No paper checks.



Digital takeoffs from uploaded plans

Import floor plans and blueprints. Set the scale, draw your areas and runs, mark deductions for cabinets and fixtures. Every measurement traces back to the plan.



Delegate to your team without exposing your margins

Give your estimators and subs access to build quotes without showing them your cost basis, labor rates, or markup. They see sell prices only. Their quotes go through your approval before anything reaches the homeowner.

HOW IT WORKS

Site visit to signed deposit in 20 minutes.

This is what a Tuesday morning looks like on Quotsey.

1

Measure

Walk the job. Enter rooms and dimensions on your tablet, or snap a photo of the plans and draw on-screen. Add tearout, prep work, transitions.

2

Price

Quotsey pulls from your rate card and suggests line items based on your past jobs. Adjust anything. The margin shows in real time -- the homeowner never sees it.

3

Close

Hit send. The homeowner gets a branded quote by text and email. They review, e-sign, and pay the deposit from their phone. You get notified the moment it happens.

"We used to drive home, spend an hour in Excel, email the quote, then wait three days for a maybe. Now we walk out of the house with a signed contract and a deposit."

COMPARISON

What changes when you switch.

	WITHOUT QUOTSEY	WITH QUOTSEY
Time from site visit to delivered quote	3-5 days	Same visit
Quote format	Word doc / PDF email	Branded page + e-sign
Know when they opened it	No	Yes, with timestamp
Deposit collection	Check in the mail	Card or ACH, instant
Pricing consistency across estimators	Varies by person	One rate card, enforced
Sub sees your margins	Often yes	Never
Historical pricing data	In someone's head	Searchable, per job
Plan takeoffs	Print and scale ruler	On-screen, traceable

YOUR TEAM

Everyone quotes. You control what they see.

Your subs can build quotes without ever seeing what you pay for materials or what your margin is. Their work goes through your approval before the homeowner sees anything.

CAPABILITY	OWNER	ESTIMATOR	SUBCONTRACTOR
Create estimates and quotes	Full	Full	Assigned only
See cost basis, labor rates, margin	Yes	Yes	No
Edit rate card and pricing inputs	Yes	No	No
Send quote to homeowner	Yes	Yes	Needs approval
View payment status	Yes	Yes	Assigned only
Manage users and company settings	Yes	No	No

Subcontractor data isolation is enforced server-side, not just hidden in the UI. Cost data is stripped before it ever reaches their device.

PAYMENTS

Real money. Real safeguards.

Deposits are collected through Stripe. The homeowner pays you directly -- funds never pass through Quotseey. Your business name appears on their statement,

because that's whose work it is.

Card and ACH are both supported. For larger deposits, ACH is presented by default to keep processing costs down.



PCI DSS SAQ A

Card data never touches our
servers



Immutable audit log

Every version, signature, and
payment recorded



State-compliant deposits

Configurable limits per state

BUILT FOR YOUR TRADE

We know flooring and tile.

Quotsey isn't a generic contractor tool with a flooring template bolted on. The estimation engine understands the line items, waste calculations, and pricing structures that flooring and tile contractors actually use.

Trade-specific line item handling

Tearout and disposal. Subfloor prep and leveling. Backer board. Waterproofing for wet areas. Tile layout patterns that affect waste factor. Transitions between rooms and materials. Bullnose, Schluter trim, thresholds. Sealing. These are built into the estimation engine as standard line items with your rates attached.

Waste factor and coverage calculations

Tile waste varies by layout. A straight-set 12x24 is 10%. A 45-degree diagonal is 15%. Herringbone or chevron can hit 20%. Quotsey applies the right waste factor based on the pattern, the tile size, and the room geometry.

Material + labor, broken apart or bundled

Some contractors show a single per-square-foot price. Others break out materials and labor separately. Some price tearout as a line item, others roll it in. Quotsey supports all of it. Your quote format matches how you talk about pricing with your customers.

Owner-supplied materials

When the homeowner buys their own tile, your quote adjusts automatically. Labor-only pricing, with optional receiving or handling charges, and clear documentation that the material warranty is on them.

GETTING STARTED

Live in two weeks, not two months.

1

Week 1: Setup

We load your rate card, import your past quotes and invoices to train the pricing engine, configure your branding and quote templates, and connect your Stripe account.

2

Week 2: Validation

We run 3-5 of your past jobs through the system. You compare the output to what you actually quoted. If the pricing is within 10% on at least 4 of 5, we go live.

3

Week 3+: Live

Issue real quotes. Collect real deposits. We stay close for the first 30 days -- every quote you override feeds back into the engine and makes the next one more accurate.

ROADMAP

What we're building next.

The platform ships with the full estimate-to-deposit workflow. Here's what's coming in the next two quarters.



Change orders and progress billing

Tracked change orders that adjust the contract value, with progress payments tied to milestones.



Job scheduling and crew assignment

Accepted quotes feed directly into a job calendar. Assign crews, track status, see your pipeline at a glance.



CRM and lead follow-up

Automated follow-up sequences for unopened quotes. Pipeline tracking from lead to closed job.



Cross-trade referral network

A homeowner getting floors done probably needs painting too. Refer jobs to trusted contractors on the platform and earn referral fees.



See it on one of your real jobs.

We'll take a past job you've already quoted, run it through Quotsey, and show you the output side by side. Takes 30 minutes. No commitment.

[Schedule a walkthrough](#)

chuck@quotsey.com · pat@quotsey.com · quotsey.com